

THE 25% COMMISSION WILL NOW BE A 25% DISCOUNT



PERSONAL PURCHASES

25%
COMMISSION

2017



25%
DISCOUNT

2018

From January 2018, you will no longer receive the 25% commission on your personal purchases surplus and instead will receive a 25% discount directly on the order.

The 25% direct discount on the order, or Quick Discount, works by discounting 25% from the 100 LP surplus at the time of purchase.

The Quick Discount will only apply to personal purchases made under a Distributor code and will not apply to orders from customers with a code or to orders placed on my4life. The LPs of the orders placed under customer codes or through my4Life will continue to be paid as they have until now: as a 25% commission and counting towards the Principal Volume.*

This change is great news because it accelerates payment of personal purchases as much as possible.



25% rebate on your personal purchases

QUESTIONS AND ANSWERS

1. **Does the 25% rebate on additional purchases start to apply from the first 100 LP of each month?** Yes. When personal purchases made on a Distributor code over one month are more than 100 LP, the next personal purchases will receive a 25% direct rebate on the order for the rest of that month.
2. **Is the 25% rebate after 100 LP received by the person paying for the purchase or the code holder?** It is the person paying for the purchase who receives the rebate. If the payment is made by the code holder, it is the code holder who will receive the 25% rebate above 100 LP. If the payment is made by another person, it will be this person who receives the rebate.
3. **If a customer purchases product with my Distributor code, will they receive the 25% rebate on their purchase?** Yes, provided the volume of personal purchases on your code is more than 100 LP during the month in which the customer is making that purchase. For this reason, it is recommendable for each customer to have their own code.
4. **If a customer makes a purchase with my Distributor code, will I receive a 25% bonus from that purchase?** No, because from January 2018 you will no longer receive a 25% commission on the surplus of your personal purchases and instead you will receive a 25% direct rebate on the order.
5. **If I already have personal purchases that exceed 100 LP, will my next purchases have a 25% rebate irrespective of the size of the order?** Yes, from 100 LP of personal purchases, all purchases receive a direct rebate of 25% when paying for the order.
6. **If I already have customer points, in other words, main volume of 100 LP or more, will the system apply the rebate when generating the distributor code?** No. The system only accumulates on personal points and therefore does not consider the LP of customers or those from My4Life.
7. **Can a Loyalty Program order receive the 25% rebate?** Whenever the Loyalty order is more than 100 LP or has already passed this amount in previous purchases in the same month, the rapid reward rebate will apply to this amount.
8. **What happens if the generated order of 100 LP or the order that leads to a total of 100 LP is returned after generation of the order to which the rebate applies?** The system calculates the return including the rebate applied.
9. **Can I transfer the points from an order with a 25% rebate?** No. When the reward is applied directly to the order, the points from this order cannot be moved or transferred.
10. **Can the rapid reward be applied to the first purchase from the new Distributor?** No. The first order from the new distributor generates the 25% commission for the enroller. The rapid reward rebate will apply to all the following orders during that month if more than 100 personal LP have already been accumulated.